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NEWSLETTERS



1394 Newsletter

This new standard and its future updates will unleash a large potential market. The 1394 Newsletter will cover developments in this fast-growing market as well as developments in related markets and technologies.

12 issues p.a. • \$645 US/Can (\$695 other)
ITEM # NL43N



ASIA PACIFIC

While telecom liberalization and privatization are taking place in the ASEAN markets, Korea has become a power house for CDMA technology. This region offers major business opportunities for telecom equipment manufacturers, operators, and financing organizations.

12 issues p.a. • \$645 US/Can (\$695 other)
ITEM # NL44N



Brazil Telecom

Newsletter covering the fast developing markets in Brazil. As a result of deregulation and privatization the once formidable barrier of financing has been broken. All aspects of the telecommunications business are booming. If you are involved in the Brazilian market.

12 issues p.a. • \$645 US/Can (\$695 other)
ITEM # NL41N



ADSL News®

ADSL News® is a monthly newsletter devoted to worldwide developments in digital subscriber line technologies, including ADSL, RDSL, SDSL, VDSL and HDSL.

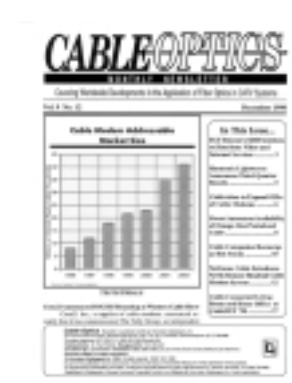
12 issues p.a. • \$645 US/Can (\$695 int'l)
ITEM# • NL38N



ATM

Provides comprehensive coverage of Asynchronous Transfer Mode (ATM) technology, markets and applications worldwide. One of the most exciting new technologies for local, metropolitan and long distance networks.

12 issues p.a. • \$645 US/Can (\$695 int'l)
ITEM# • NL21N



Cable Optics

Provides information on the latest news and analysis on the markets and applications of fiber optics for CATV and local distribution. CATV is one of the fast growing markets for fiber optics and advanced multimedia applications.

12 issues p.a. • \$645 US/Can (\$695 int'l)
ITEM# • NL10N



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China Telecom

A monthly newsletter devoted to tracking the latest developments in the China telecommunications market. It is intended for busy executives who need up-to-date information on the markets, competitors, changing business conditions, tenders, RFPs and most importantly information on "How to" get your share of this explosive market.

12 issues p.a. • \$645 US/Can (\$695 int'l)

ITEM# • NL30N



Fiber in the Loop

Keeps you informed of the latest news and analysis on the markets, technology and applications of fiber in the local loop. Major developments on video dialtone, video-on-demand, fiber hybrid coax, and passive optical networks are also covered.

24 issues p.a. • \$645 US/Can (\$695 int'l)

ITEM# • NLO5N

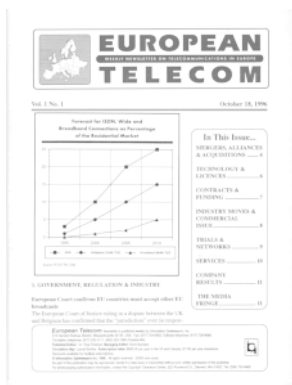


Fiber Optics and Communications

Provides comprehensive and timely information that keeps you in touch with new opportunities, technology, applications, products, and market trends in fiber optics worldwide. Fiber optics continues to be the major driver for telecommunications growth.

12 issues p.a. • \$645 US/Can (\$695 int'l)

ITEM# • NLO1N



European Telecom

Bi-weekly newsletter covering all aspects of telecommunications in Europe from ATM through wireless. With the European market opening in 1998, the European Telecom Newsletter is must reading to keep abreast of market opportunities. It is packed with short and easy to read strategic information, on close to twenty different topics in each issue.

48 issues p.a. • \$895 US/Can (\$925 int'l)

ITEM# • NL12N

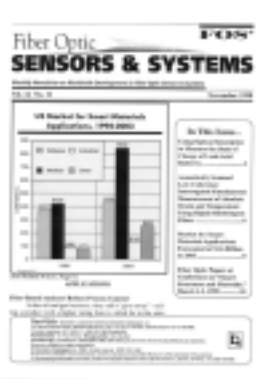


Fiber Optics Business

Gives the latest news and analysis on a bi-weekly basis on the markets, procurements, technology, and applications of fiber optics in government and military. Worldwide developments, plans, industry, RFP, contract awards, and competitive assessment.

24 issues p.a. • \$645 US/Can (\$695 int'l)

ITEM# • NLO6N



Fiber Optic Sensors & Systems

A unique publication that can offer you direct access to information on the markets, technology, and applications of the fiber optic sensors industry. Major research and development activities are now providing practical services for automobile, aircraft, medical and process control.

12 issues p.a. • \$645 US/Can (\$695 int'l)

ITEM# • NLO7N



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NEWSLETTERS

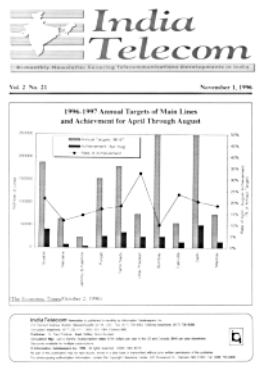


Fiber Optics Weekly Update

Provides dependable and timely information that keeps you in touch with new opportunities, technology, applications, products, and market trends. This publication is for those that need to keep up-to-date on a weekly basis.

52 issues p.a. • \$645 US/Can (\$695 int'l)

ITEM# • NL04N



India Telecom

India, next to China, is one of the fastest growing and potentially largest telecommunications markets in the near east. Unlike China, the market is open both for equipment and services with a well established legal system. *India Telecom* is the only publication providing comprehensive coverage of the Indian market.

24 issues p.a. • \$895 US/Can (\$925 int'l)

ITEM# • NL36N



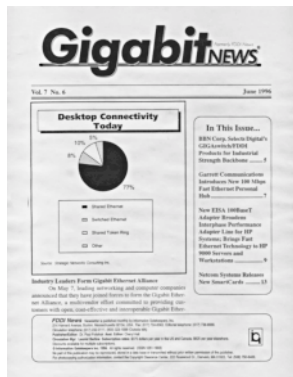
**NEW FOR
1999**

Internet Telephone

The major telecommunications manufacturers and software developers are gearing up with servers and software to catch the wave of new opportunities. With changes occurring so quickly, it is difficult to keep up. The "Internet Telephone" newsletter will provide the necessary marketing and technology information to keep you abreast of new developments and market opportunities.

12 issues p.a. • \$645 US/Can (\$695 other)

ITEM# • NL46N



Gigabit News

A monthly newsletter devoted exclusively to developments in Gigabit markets, technology, applications, standards, and other competitive information in this new and fast-growing field.

12 issues p.a. • \$645 US/Can (\$695 int'l)

ITEM# • NL09N



NEW FOR

Home Networks

Home Networks gives developments and market opportunities in the home networking field, including technology, standards, alliances and new product announcements.

24 issues p.a. • \$645 US/Can (\$695 int'l)

Item# NL52



Information Superhighways

The Information Superhighway Newsletter is published monthly and covers major policy, regulation, technical, marketing and user aspects of the subject worldwide. Every advanced nation is now considering some form of information superhighway.

12 issues p.a. • \$645 US/Can (\$695 int'l)

ITEM# • NL24N



ISDN

The latest news and analysis on the markets, technology, standards and applications of ISDN. ISDN tariffs and standards are now in place for rapid deployment of ISDN.

12 issues p.a. • \$645 US/Can (\$695 int'l)

ITEM# • NL02N

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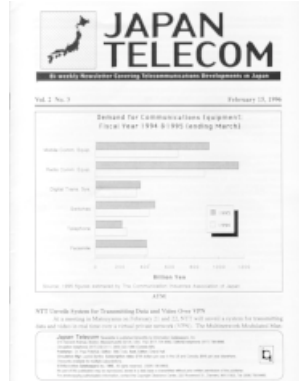


ISDN User

Applications of ISDN for medium to large enterprises. The need for total solutions of business problems are stressed. The economies of ISDN applications are presented to allow users to make cost benefit analysis.

6 issues p.a. • \$90 US/Can (\$100 int'l)

ITEM# • NL25N



Japan Telecom

The Japan Telecom Newsletter is published twice a month, covering all aspects of telecommunications in Japan from ATM through wireless. Japan Telecom is packed with short and easy to read pieces of information, on close to twenty different topics in each issue.

24 issues p.a. • \$895 US/Can (\$925 int'l)

ITEM# • NL33N

with new opportunities, technology, applications, products, and market trends. This publication is for those that need to keep up-to-date on a weekly basis.

52 issues p.a. • \$995 US/Can (\$1095 other) •

Item # NL51N



Mexico Telecom

Mexico Telecom is a monthly newsletter covering all aspects of telecommunications in Mexico. Mexico is one of the largest and fastest growing telecommunications markets in Central and South America. Major markets have just started to develop and as the economy grows opportunities will expand.

12 issues p.a. • \$645 US/Can (\$695 int'l)

ITEM# • NL31N



ISP Business

Covers news of the business aspects of internet service providers worldwide including finances, marketing, mergers & acquisitions, joint ventures, technologies, customer billing & service, new products and international developments.

12 issues p.a. • \$645 US/Can (\$695 other)

ITEM# NL48N



LAN

Allows you to remain up-to-date on the markets, technology, standards and applications in the local area network industry. New developments in 100 Mbps twisted wire pairs for FDDI and ATM are also covered.

12 issues p.a. • \$645 US/Can (\$695 int'l)

ITEM# • NL03N



Plastic Optical Fiber (POF)

There presently is no source of information on this potentially explosive industry. New development in graded index fibers, sources, and other components promise new opportunities. POF Newsletter covers data, communications and applications such as illumination, signage, and imaging.

6 issues p.a. • \$395 US/Can (\$425 int'l)

ITEM# • NL18N

TELECOMMUNICATIONS M&A

Newsletter on Mergers & Acquisitions
in the Computer Networking & Electronics,
Telecom and Internet Fields

Telecom Mergers & Acquisitions

Provides dependable and timely information that keeps you in touch

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**Optical Networks
Daily** *Electronic
Newsletter*

**NEW FOR
1999**

**Optical Networks Daily-
Electronic Newsletter**

Optical Networks Daily (OND) is a daily news feed on "Optical Network Developments" world-wide. OND provides rapid, accurate objectives and in-depth analysis of major events as they occur.

Daily \$1295 everywhere by email
ITEM# NL53



Premise Wiring

Contains the latest news and analysis on the markets, technology, and applications of fiber optics for data communications, process control, building and campus wiring, high speed data links such as Fibre Channel, ATM, SCSI, ESCON, HIPPI, and plastic optical fiber.

12 issues p.a. • \$645 US/Can (\$695 int'l)
ITEM # NLO8N



Russian Telecom

Russian Telecom is a monthly newsletter covering developments in telecommunications in Russia. Despite political and economic problems, these represent the next major world telecom markets. Keep-up-to-date and don't be left behind when the market takes off.

12 issues p.a. • \$645 US/Can(\$695 int'l)
ITEM# • NL32N



SONET/SDH

The SONET Newsletter, provides worldwide coverage of technology, markets and applications. If you are involved in SONET market or product development, then the SONET Newsletter is necessary reading on a regular basis.

12 issues p.a. • \$645 US/Can (\$695 int'l)
ITEM# • NL11N



South American Telecom

As a result of deregulation and privatization, the once formidable barrier of financing has been broken. All aspects of the telecommunications business are booming. If you are involved in the South American market, *South American Telecom Newsletter* is a must.

\$645 US/Can (\$695 int'l) 12 issues p.a.
ITEM# • NL37N



**Submarine Fiber Optic
Communications Systems**

Each issue contains a worldwide review of recent developments affecting submarine fiber optics markets, technology, and applications. Major new markets include unrepeated submarine systems using optical amplifiers.

12 issues p.a. • \$645 US/Can (\$695 int'l)
ITEM# • NL22N

Telecom Daily
Electronic News

**Telecom Daily-Electronic
News**

A daily newsletter of major developments occurring in the

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Telecommunications industry worldwide. Available by e-mail either daily or weekly, directly to your own PC. Only available in electronic format.

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Item # 54



Telecom Calendar

Telecom Calendar Quarterly Newsletter contains a 10 year listing of worldwide conferences and expositions in the telecommunications, fiber optics, optoelectronics, computer, and applied fields. This is a valuable resource for market planners, researchers and convention planners.

4 issues p.a. • \$395 US/Can (\$425 int'l)
ITEM# • NL16N



Telecom Standards

Monthly newsletter covering telecommunications standards activities worldwide. Contains important information on status, availability of standards, and how to obtain standards. The world of international and national standardization and centralization is becoming more complex, requiring a source to keep up-to-date on these rapid developments.

12 issues p.a. • \$645 US/Can (\$695 int'l)
ITEM# • NL19N



Utilities Telecommunications News

This monthly newsletter covers all aspects of utility communications technology, regulatory and legislative proceedings, new projects, applications and government policies affecting utilities' advance on the information highway.

12 issues p.a. • \$645 US/Can (\$695 int'l)
ITEM# • NL28N



WDM Newsletter

The WDM Newsletter, provides worldwide coverage of technology, markets and applications. If you are involved in the WDM market, product development or applications, then the WDM Newsletter is necessary reading on a regular basis.

12 issues p.a. • \$645 US/Can (\$695 other)
ITEM # NL45N



Wireless Cellular

The Cellular mobile business is becoming a truly international business. Wireless Cellular keeps you up to date on world wide developments from a business perspective. New technologies, standards and government policies applied to this market are covered.

12 issues p.a. • \$645 US/Can (\$695 int'l)
ITEM# • NL20N



Wireless Local Loop

WLL provides worldwide coverage of market developments as well as analyses of the various technologies and products. WLL will cover not only basic telephony but also other broadband services to the home. In addition, WLL will continue to cover all aspects of spectrum management.

12 issues p.a. • \$645 US/Can (\$695 int'l)
ITEM# • NL15N



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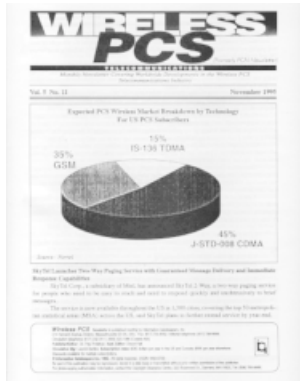
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NEWSLETTERS



Wireless PCS

Covers world wide developments in the "Personal Communications Services." This is one of the hottest markets for products and services in the telecommunications field today. A key element is how countries will allocate spectrum for PCS services.

12 issues p.a. • \$645 US/Can (\$695 int'l)
ITEM# • NL17N



Wireless Satellite & Broadcasting

New technologies are pumping new life into the satellite and broadcasting fields. Wireless Satellite & Broadcasting will keep you current on international developments in technology, regulation and applications. Direct broadcasting satellites will provide increased impetus to market growth.

12 issues p.a. • \$645 US/Can (\$695 int'l)
ITEM# • NL14N



Wireless Telecommunications

Provides worldwide coverage of wireless LANs, LAN interconnection, wireless in-building and major applications such as point-of-sales, portable computer interconnections, and remote data collection. Also included are infrared techniques.

12 issues p.a. • \$645 US/Can (\$695 int'l)
ITEM# • NL13N

STUDIES

**MARKET & TECHNOLOGY
ASSESSMENT STUDIES**

IGI Consulting, Inc (IGIC)

IGIC is an independent consulting firm specializing in market and technology assessments in the fields of fiber optics, Enterprise Networks, Wireless, and Telecommunications. IGIC Produces reports of current interest and customized marketing research in telecommunications. Topics of reports are selected for timeliness of market developments to provide clients with the latest information on Tehnology, trends and market opportunities. The company's market research is quoted regularly in Business Week, Communications Week, Network World, America's Networks, Electronic News, Broadband Technologies and other print media. IGIC reports are routinely purchased by hundreds of corporations, financial institutions, and government agencies in the U.S. and rest of the world.

Customized Consulting

IGIC consultants have undertaken custom assignments for major organizations worldwide. Examples of organizations for which IGIC has performed consulting assignments include: AT&T, Furukawa Electric, ASCOM, Government of Bermuda, Polaroid, Dupont, Telecom Australia, SAT (France), ITT, DOW Chemical, US Air Force, NASA, Raychem, NEC Corporation, NTT, Kodak, SONY Corp., Samsung, Sumitomo among others.

NEW FOR 1999



DWDM: Systems Market Study

The WDM (Wave Division Multiplexing) market is set to expand dramatically in the next three years, particularly into Local Exchange Carrier (LEC), CLEC, and private networking applications. WDM technology has been in use by long distance companies in recent years to expand the capacity of their trunks by allowing a greater number of signals to be carried on a single fiber. Over the next five years, however, the WDM market will expand rapidly, driven by the growth of the Internet and Intranets, residential broadband services, and high-speed international data services

HOT! 1997, \$2995, ITEM# IGIC11



WDM Components Market Study

Market research forecasts a 65% growth in the WDM market over the next three years. DWDM is just



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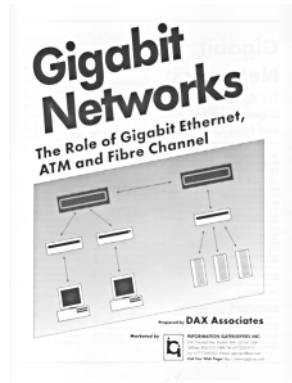
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the start to all-optical networks which will eventually replace the existing copper-based telecommunication systems. New components technologies such as Fiber Bragg gratings, graded index lenses, planar waveguide gratings (AWG) are just coming into the market. All this adds up to a fertile environment for new technologies and new devices to be introduced by innovative small companies. This report forecasts the market for each major component and provides profiles of companies claiming to have a WDM product. NEW!

1998, \$2995, ITEM # IGIC10



Gigabit Networks: Gigabit Ethernet, ATM and Fibre Channel

This report provides an insight into gigabit Ethernet technology—its proposed solutions for specific applications, its development and implementation, its benefits and limitations and relation to ATM and Fibre Channel.

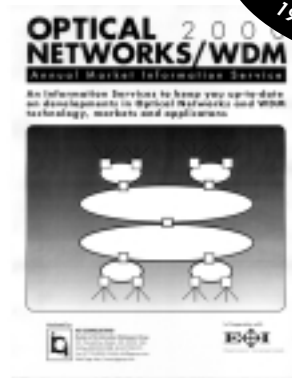
1997, \$2995, ITEM # IGIC97



1394 Market Study

The 1394 market study reviews the present situation in implementing 1394, study sizes major markets and growth, status of standards, and profiles of major players and strategies

1998, \$2995, ITEM # 1394S



**NEW FOR
1999**

Optical Networks - DWDM Annual Market Information Service

IGI Consulting is offering a Optical Network/WDM Annual Market Information Service which will include seven research reports, two newsletters and consulting.

1. DWDM Worldwide Market Study, 1st quarter 1999
2. Laser Sources for DWDM, 1st quarter 1999
3. Sonet/SDH, 1st quarter 1999
4. DWDM Components, April 1999
5. Add/drop Multiplexers, July 1999
6. Optical Amplifiers, September 1999
7. Optical Switches, November 1999

You also get:

- Daily e-mail services on developments in fiber optics and WDM/Optical Networks
- Subscription to monthly newsletter on DWDM/Optical Networks
- Ten hours of consulting time

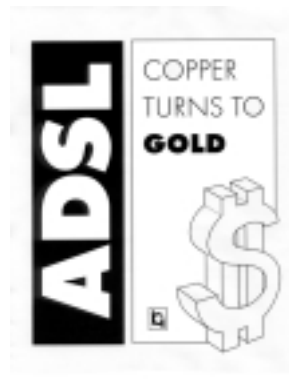
For more information contact IGI.



Premise Wiring

A new premise wiring market is about to explode for schools, libraries and hospitals as a result of the Universal Service Fund made available under the Telecommunications Act of 1996. Over \$2.5 billion per year will become available for schools, libraries and hospitals to equip their facilities to handle the need of the information age.

New! 1999, \$2995, ITEM# IGIC1



ADSL: Copper turns to Gold

This report provides an in-depth look at ADSL, as well as other DSL technologies (HDSL, SDSL, VDSL), and their potential for success in the highly competitive local loop.

1996, \$2995, ITEM # IGIC93



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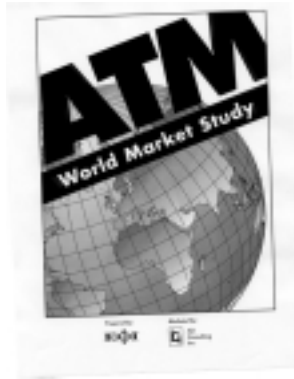
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STUDIES



ATM-Worldwide Market

A new report on ATM worldwide by Electronics International. It analyzes reasons why ATM has not lived up to the hype of being the focal point of the future convergence of telecommunications and data communications.

NEW! 1998, \$2995, ITEM # IGIC14



Telecom Test & Measurement

The telecommunications market is booming, opening new markets for test and measurement products. Some of these new markets include ADSL, ATM, Internet, all optical networks, WDM, HFC, premise wiring, Gigabit Ethernet, 1394 and the list goes on. The purpose of this study is to forecast the market growth, determine market share of the leading manufacturers, key technologies, applications driving the market and trends within the T&M industry. This study is essential for T&M manufacturers, end-users, distributors and carriers who need to understand the various trend within the various T&M markets. In addition, IGIC provides detailed profiles of the major players of each sector and their strategies.

NEW! 1998, \$2995, ITEM#IGIC58



**NEW FOR
1999**

Bandwith Bonanza! High Speed Internet Access Technologies, Markets and Vendors

The CATV and Wireless industries will grab the lions share of the High Speed Internet Access Markets. The report shows that the CATV industry, with HFC and the wireless industry with Spectrum and Digital Technology, are redefining local access markets.

NEW! 1999 204pg, \$2485, ITEM#IGIC66



Telecom Power-2000 Reports

This report is an update of the first Telecom Power report published in 1995. The market opportunities for utilities in the telecommunications field has expanded with new players entering the market and new markets such as the internet opening up. All the forecast of the previous study have been reassessed and modified accordingly.

NEW! 1998, \$2995, ITEM#IGIC57



**NEW FOR
1999**

CDMA Business Opportunities

Worldwide summary of CDMA deployment, major suppliers and financial opportunities in various markets.

1998, \$2495, ITEM# IGIC68



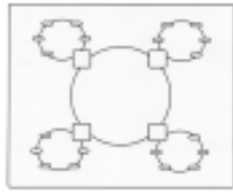
Impact of Fiber & Digital Technologies on the Insulated Copper Wire Industry

This is an update of a popular study published in 1991 on the same subject. Recent developments in Fiber-to-the desktop, Plastic Optical fibers, Fast Ethernet and AdSL all will have both a positive and negative impact on the insulated copper wire business.

1996, \$2995, ITEM # IGIC92



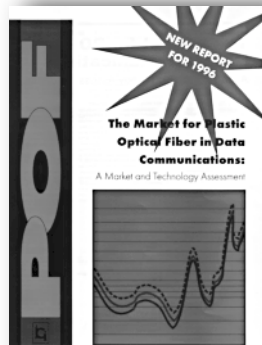
**SONET
THE THIRD WAVE**



Sonet: The Third Wave

SONET markets in the US are entering the third generation. This new SONET report analyzes the third-wave SONET market in depth and provides detailed quantitative ten-year forecasts for SONET markets both in the public carrier and enterprise networking segments. It also discusses what impact the third wave of SONET deployment will have on the major equipment and component vendors, each of which is profiled in the report.

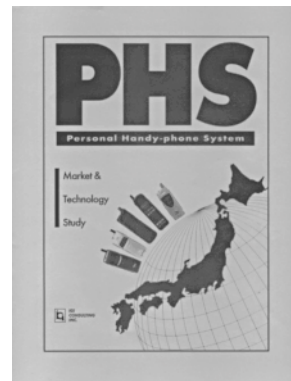
1996, \$2995, ITEM # IGICA102



Plastic Optical Fibers for Data Communication

Recent developments in graded index plastics with bandwidths of 3Ghz-100m have opened a new market opportunity for the use of POF for short distance data communications. Other developments indicate that perfluorinated polymers may make possible POF with a loss of 50dB/km up to 1.550nm. This report analyses includes these developments and forecasts the impact on copper and glass fiber systems.

1996, \$2995, ITEM # IGIC76



PHS: Market & Technology Study

This report provides an in-depth look at the PHS technology and its market in Japan as well as its potential for success in foreign markets.

1996, \$2995, ITEM # IGIC91

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High-Speed Internet Access Technologies & Markets

This study analyzes the impact of various technologies on the Internet access market from ISDN, cable modems to Very High Speed Digital Subscriber Lines (VDSL) and wireless. It estimates the penetration of each of these technologies into the Internet access market to the year 2000 and beyond.

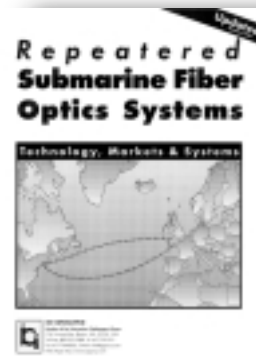
1996, \$2995, ITEM # IGIC89



Wireless Local Loop

The most complete analysis on trials and implementations worldwide. This report includes a full discussion of the standards and concepts of WLL with a forecast of numbers of worldwide connections from 1995-2005, broken down by major country and region.

1996, \$1995, ITEM # IGIC91



Repeated Submarine Fiber Optics Cable Systems

The "Repeated Submarine Fiber Optic Cable Systems", report is an update of a previous study. At the time, only one dozen undersea fiber optic cable systems had been identified. IGIC estimates the total invested through 1998 to be \$14 billion, going to over \$50 billion by the year 2004. It includes not only the transoceanic systems but also regional and national systems.

UPDATED! January 1999, \$2995, ITEM# IGIC25



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**Unrepeated Submarine
Fiber Optic Systems**

The technology of optical amplifiers and submarine fiber optic cables is now making it possible to extend unrepeated submarine cables longer distances at higher bit rates. Unrepeated submarine systems open a whole new opportunity for suppliers who were previously kept out of the intercontinental fiber optic submarine market. This report reviews the technology and markets for unrepeated submarine fiber optic systems.

1999, \$2995, ITEM # IGIC63



**ATM-Enterprise & Public
Network Opportunities**

Covers technical questions such as how chips can be developed that are fast enough to allow ATM to operate at the speeds of which it is theoretically capable; how ATM networks can be constructed in a manner that avoids traffic congestion; whether the much-publicized advantages of ATM over TDM and shared bandwidth

STUDIES

technologies will be sufficient to generate a rapid transition to the new technology, and more. This new report provides an analytical framework for strategic forecasting as well as providing detailed ten-year forecasts of ATM markets & vendor and carrier ATM strategies.

1994, \$2995, ITEM # IGIC56

REGIONAL STUDIES



China FiberCom 2000

IGI Consulting is offering a China FiberCom 2000 which will include one marketing and sales guide, one China Telecom Newsletter, ten hours of consulting time and five research reports:

1. *China Telecom, Fiber Optics Market & Opportunities*
2. *Telecom Backbone Network & the Market for SDH & DWDM Equipment in China*
3. *Optical Fiber & Fiberoptic Cable Market in China*
4. *Fiber Optics in Metro and Access Telecom Markets in China*
5. *Fiber Optics in Private and CATV Networks in China*

For more information contact IGI Consulting



**China's Recent Policy
Changes on "CCF" Finance
Model in Telecom**

12/98, \$1495, ITEM # IGIC52



China Telecom-2000 Reports

**Volume 1,
Telecom Policy and Infrastructure**
In a "monopolized" sector such as telecommunications in a economy in transition, who makes decisions? What is the planning process? What is the existing telecommunications infrastructure? What will the market look like in the near future? These are some of the questions that will be answered in this report and subsequent reports in this series.

UPDATED IN 1997, \$2995, ITEM # IGIC03D

**Volume 2,
Fiber Optic Market & Opportunities**
1995, \$2995 • ITEM # IGIC03B

**Volume 3,
Switching Market and Opportunities**
1996, \$2995 • ITEM # IGIC03C

**Volume 4,
Wireless Communications
Markets & Opportunities**

Recently completed study of the China market for cellular and paging by key provinces and cities. This is the fourth in a series of studies as part of China Telecom 2000. China's cellular and paging markets are experiencing 150% growth rates and are expected to continue this growth through the year 2000

UPDATED IN 1997, \$2995, ITEM # IGIC03A

**Volume 5,
Data Market and Opportunities**
DEC. 1997, \$2995, ITEM # IGIC03E



**Chinas Wireless
Communications Market**

This report provides a comprehensive analysis of the major players,



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major contracts, emerging technologies and province by province growth projections of China's Wireless Communications Market 1997, \$1495, ITEM # IGIC94

Chinese Provinces & Major Cities: Telecom Market Reports

Opportunities for success in China's telecom market lie both at the national and at the local level. Yet knowledge of the provincial telecommunications market is almost nonexistent among foreign companies. To address this need for up-to-date information on the provincial market, IGI Consulting has developed a series of reports on the major provinces and cities.

- Beijing 1997, \$995 • ITEM # IGIC81
- Shanghai 1996, \$995 • ITEM # IGIC82
- Hunan 1996, \$995 • ITEM # IGIC83
- Shangdong 1996, \$995 • ITEM # IGIC84
- Guangdong 1997, \$995 • ITEM # IGIC85
- Jiangsu 1996, \$995 • ITEM # IGIC86
- Heilongjiang 1996, \$995 • ITEM # IGIC87
- Report on all provinces due Dec. 1997, \$4,995

Succeeding in China's Telecom Market

SRA, an independent consulting firm, has provided a broad overview of both the infrastructure and dynamics of China's telecommunications industry. Emerging trends and patterns are highlighted. The focus is on providing competitive intelligence, analysis of policy making and political risks.

1996, \$1995, ITEM # IGIC88

India



**India Telecom 2000 - Vol. 2
Wireless Market**

The Indian Wireless telecom market is in its early stages of development. The pent up demand is enormous. Wireless technologies hold the promise of providing badly needed telecommunications quickly at low cost. This report reviews the present market and potential for wireless equipment & services including cellular, paging, wireless local loop and satellite.

1998, 2995, ITEM # IGIC98

Europe

NEW!- Volume 1: Networks Environment of UK, France, Germany and Italy 1999
NEW!- Volume 2: Optical Components usage in Western Europe 1999
NEW!- Volume 3: Networks Environments in smaller Western European Countries 1999
NEW!- Volume 4: DWDM in Europe 1999
NEW!- Volume 5: xDSL In Europe 1999
All Five Volumes - 1999, \$9500, ITEM# IGIC65



East European Telecom

This report covers the telecommunications markets in Russia, Poland, Hungary and Czech republics. For each country the market for public networks, mobile services, internet and entertainment is provided. Bades on actual plans

NEW! 1998, \$2995, ITEM# IGIC55

The Outlook for Fiber in Business and Residential Applications

A new report from Electronics International, analyzes the fiber optic components market for business and residential applications. The report reviews activities in nineteen countries, various alliances, standards, regulations and contains market forecasts.

1996, \$1995, ITEM # IGIC91



Fibre and Access Technologies in Western Europe, 10th edition

This Edition from Electronics International sees some major changes and expansion in the volumes, and will include information on such topics as:DWDM, 10Gbit/s TDM, xDSL, Regulation, PanEuropean Networks, Medial involvement by carriers and SDH/DWDM deployment by carrier. Here you can read about such companies as BT, France Telecom, Vebacom, O.tel?o, Global One, Kirch, Canal Plus and many others. Their investment plans, their regulatory environments, their foreign ventures and the competition they face domestically, are all documented in these volumes:



**India Telecom 2000 - Vol. 1
Telecommunications policy and infrastructure**

This is the first volume in a series on telecommunications markets in India. Volume 1 reviews the present regulatory and industry structure, exsiting telecommunications infrastructure, market demand, profiles of major suppliers, joint ventures partners and major problems in doing business in India.

1997, 250 pages, \$2995, ITEM # IGIC96